

**The
Marble
Specialist
Since
1975**



TABLE OF CONTENTS

EXECUTIVE SUMMARY.....	3
INTRODUCTION	5
COMPANY PROFILE.....	7
SALES & PRODUCTION CONTROL.....	15
PRODUCT PORTFOLIO.....	16
STONE SOURCING.....	18
MANUFACTURING FACILITY	20
DELIVERY & LOGISTICS	26
TEAM (INSTALLATION).....	29
PROJECTS	31



EXECUTIVE SUMMARY

ARAB STONE TRADING Est. has been spearheading the Marble & Granite industry over the past four decades. Our stone-strong reputation, in line with the high standards of quality service we offer, has earned us unprecedented levels of customer satisfaction. Our result-driven mindset coupled with outstanding executions, have expanded our clientele portfolio and contributed to the company's remarkable growth.

With contacts spanning across the world, Arab Stone sources every need of a customer without fail. And with state of the art manufacturing unit, we craft wonders in stones. Fixing and installing stones since 1975 we are one of the industry leaders.



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INTRODUCTION

ARAB STONE TRADING Est. was founded to realise an entrepreneurial vision of a quality-oriented company that masters marble works with an entire package of offers and with unique collections. So after long time of business and services, it is important to know the customer behaviour is against its competition and how effective our products have been after the purchase of speciality goods. From this modest beginning, we have grown into an organisation to neck with the Marble and Granite Retailing.

□ VISION

Enlightening our client's future through providing exquisite solutions by way of our passion for innovation along with prolonged services.

□ MISSION

Guided by relentless focus on our five imperatives, we will constantly strive to implement the critical initiatives required to achieve our vision. In doing this, we will deliver operational excellence in every corner of the organisation and meet or exceed our commitments to the many constituencies we serve. All of our long-term strategies and short-term actions will be moulded by a set of core values that are shared by each and every associate.



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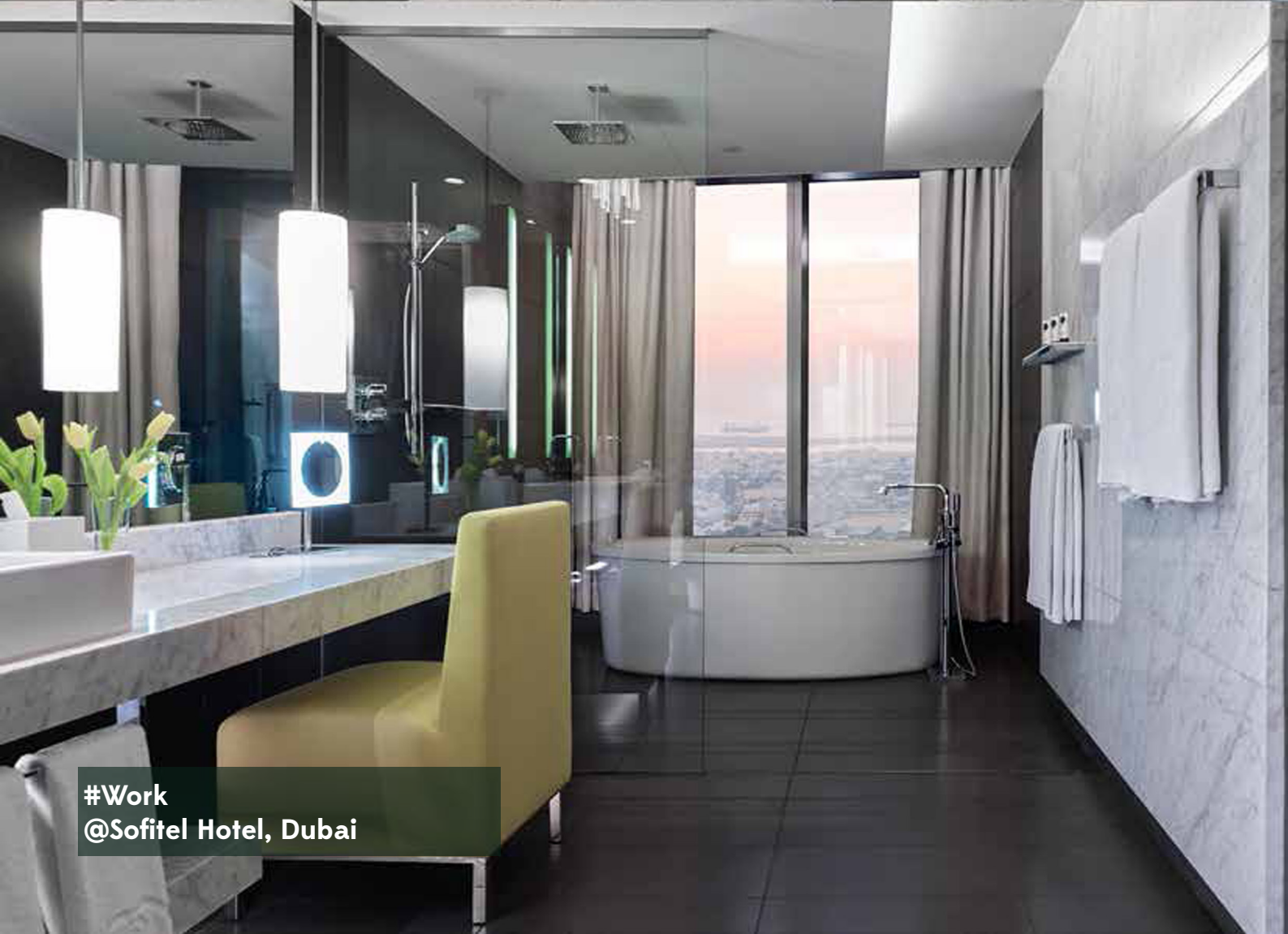
COMPANY PROFILE

- Company Name ARAB STONE TRADING Est.
- Address 2189, Al Sheikh Salman Bin Hamad Al Khalifah, Malz Str. Al Riad, KSA
- Products Marble, Granite, Limestone, Travertine, Mosaic, Quartz, Porcelain & Ceramics.

Contact Person	Contact Details	Tel Nº	Email
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QUALITY MANAGEMENT SYSTEM

INTRODUCTION

Quality Manual is a reflection of the Quality Management System followed in ASTM and is in accordance with the applicable clauses of ISO 2000 :9001 Quality Management System. It is a controlled document. Uncontrolled copies, although, may be provided at the discretion of the General Manager.

The purposes of this manual are to:

- Define the scope of the quality management system applied in ARAB STONE TRADING Est.
- Give details of and justification for any exclusions,
- Describe the interactions between the processes of the quality management System.
- Define the authorities and responsibilities of the top management personnel,
- Provide general procedures (or reference to them) for all activities comprising the quality management system,
- Present our quality management system to our clients(s) or other interested parties in order to inform them what specific controls are in place and implemented for effective quality assurance.

This manual describes the quality management system as adopted by ARAB STONE TRADING Est. and applies to all activities, which contribute to the quality of the provided services (Manufacturing and Installation of Marble). The manual is divided into eight main sections corresponding to the requirements of the quality management system of the ISO 9001:2000 standard.

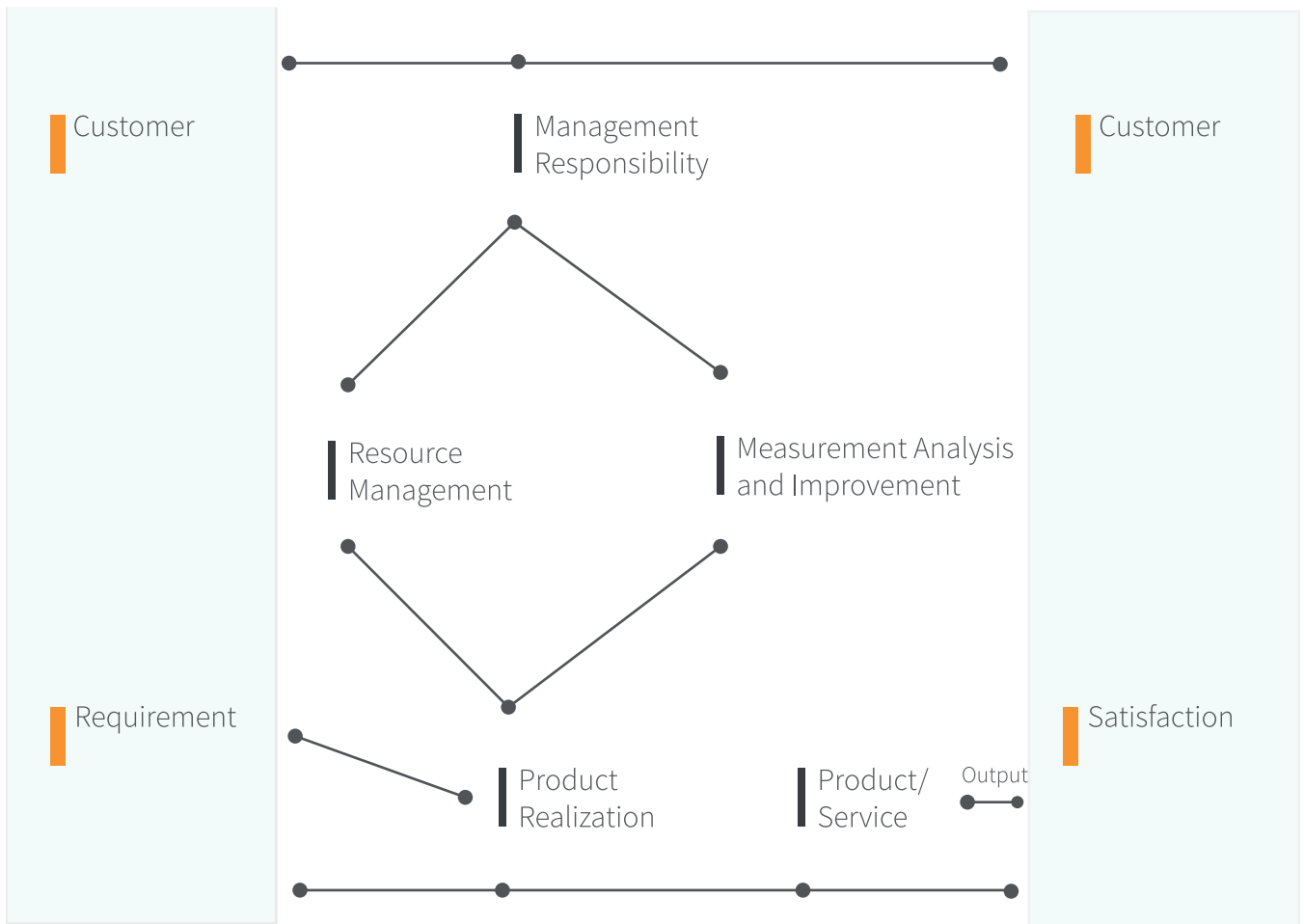
1.1. Process Approach

ARAB STONE TRADING Est. promotes the adoption of a process approach to developing, implement, and improve the effectiveness of quality management system to enhance customer satisfaction by meeting customer requirement.

The company has identified various linked activities using resources and managing the effective transformation of inputs into outputs. The following model shows the sequence of the process approach, and the various procedures developed to support them, as adopted by the company.

Also on the next page, a process flow chart is designed to briefly address the interaction between the various Processes & Operations at ARAB STONE TRADING Est. and the related QMS documents which are used to document such activities.

QUALITY MANAGEMENT - Flow Chart



2. MANAGEMENT RESPONSIBILITY

2.1 Management Commitment

Top management (including the General Manager GM & Heads of Departments) provides evidence of its commitment to the development and implementation of the quality management system and continually improves its effectiveness by communicating to the concerned departments the importance of meeting customer as well as statutory and regulatory requirements, establishing the quality policy, ensuring that quality objectives are established, conducting management reviews, and ensuring the availability of resources.

2.2 Customer Focus

General Manager ensures that customer requirements are determined and fulfilled with the aim of enhancing customer satisfaction.

2.3 Quality Policy

General Manager ensures that the quality policy is appropriate to the purpose of the company, includes a commitment to comply with requirements and continually improve the effectiveness of the quality management system, provides a framework for establishing and reviewing quality objectives, is communicated and understood within ARAB STONE TRADING Est., and is reviewed for continuing suitability as per procedure of Management Review (see doc. #ASTEqp2)

2.4 Planning

2.4.1 Quality Objectives:

Top Management ensures that quality objectives, including those needed to meet requirements for the provided service, are established at relevant functions and levels within ARAB STONE TRADING Est. the quality objectives are measurable and consistent with the quality policy.

All departmental/sectional heads/related are responsible for establishing the quality objectives in close coordination with their departmental staff and get it approved by the General Manager. All quality objectives are properly planned in relation to the action to be taken, time frame, etc. Management Representative MR is responsible to periodically monitor the progress with the departmental heads/ and provides feedback to top management / GM.

2.4.2 Quality Management System Planning

Top management ensures that the planning of the quality management system is carried out in order to meet the requirements mentioned in 4.1, as well as the quality objectives, and the integrity of the quality management system is maintained when changes to the quality management system are planned and implemented.

2.5 Responsibility, Authority and Communication

2.5.1 Responsibility and Authority

Top management at ARAB STONE TRADING Est. ensures that the responsibilities, authorities and their interrelation is defined and communicated in various forms such as:

- Procedures,
- Quality Manual

ARAB STONE TRADING Est. includes (but not limited to) the following functions:

a) General Manager:

Has the overall responsibilities to make the resource(s) available and has the overall authority to take all decisions related to the overall operations at ARAB STONE TRADING Est., which includes (but not limited to) the following responsibilities:

- To direct and manage the corporation and its personnel.
- To develop and approve the Policy and to ensure it's upholding.
- To review and approve the Quality Management System Manual, Procedures and the Work Instructions.
- To discuss, assess and act in conjunction with another manager, as necessary, all reports and findings during the management review meeting.
- To set up the general business plans/objectives.
- To delegate duties to other employees.
- To make final decisions on hiring and firing of employees
- To negotiate deals with major clients.

2.5.2 Management Representative

The Management Representative (MR), has the prime responsibility and authority to:

1. Ensure that processes needed for the quality management system are established, implemented and maintained,
2. Report to GM on the performance of the quality management system and any need for improvement, and
3. Ensure the promotion of awareness of customer requirements throughout the company.

2.5.3 Internal Communication

ARAB STONE TRADING Est. ensures that appropriate communication processes are established internally between all levels and that communication takes place regarding the effectiveness of the quality management system, quality policy, reported nonconformities (see documented procedures, office memos, meetings minutes, .etc.).

2.6 Management Review

2.6.1 General

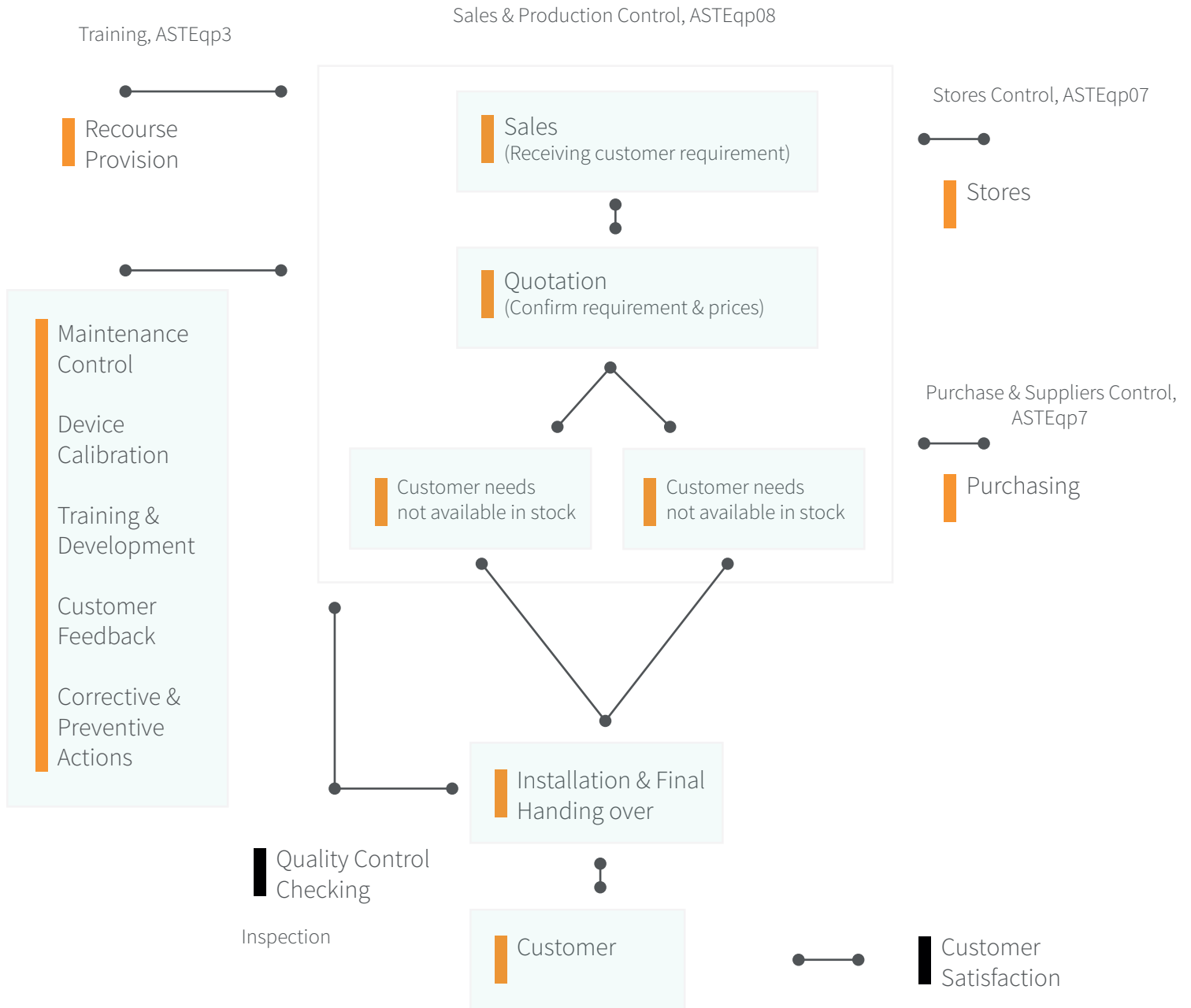
A procedure of Management Review, ASTEq2 is established, documented, implemented and maintained to review ASTE 's quality management system, at planned intervals, ensure its continuing suitability, adequacy and effectiveness, assess opportunities for improvement and the need for changes to the quality management system, including the quality policy and quality objectives. Records from management reviews are maintained. The frequency of conducting management review meetings are at least twice a year.

2.6.2 Review Input

Following are, at a minimum, the matters taken into consideration for any management review:

- Results of audits (both internal and external)
- Customer feedback and/or complaints
- Process performance and service conformity
- Suppliers/sub-contractors performance evaluations
- Status of preventive and corrective actions
- Follow-up actions from previous management reviews
- Planned changes that could affect the quality management system, and - Recommendations for improvement

SALES & PRODUCTION CONTROL



PRODUCT PORTFOLIO

We take great pride in offering variety and working with our customers in choosing the style, edge profile.

□ Marble

Marble is a calcareous rock with a mid-range of hardness, formed usually by fine grain crystals. This composition contributes to a mirror-like polish finish, which is exceptional in stone. It is suitable for internal use.

□ Granite

Granite is an igneous rock of volcanic origin and is composed of %30 quartz and %60 feldspar, which give it a high range of hardness. It is very resistant to high wear, with superior abrasion resistance and compressive strength. It is available in a wide range of colours. Historically it used to be available only in a homogeneous grain, now it is available in veined and patterned varieties. Granite is an excellent material for internal and external building use because of its hardness and resistance to all types of weather.

□ Mosaics

Mosaic Construction provides the highest quality and most efficient large-scale residential, commercial and industrial renovation for the most competitive price. With extensive experience and a unique consultative approach that allows us to act as a true partner, we help our clients achieve their renovation objectives — on time and on the budget.

□ Travertine

Travertine is a sedimentary rock formed mainly from calcium carbonate and originating millions of years ago from deposits from rivers and mineral springs which give it a unique and timeless beauty. We find the first examples of the durability and magnificent decorative qualities of this Natural Stone in ancient Rome, where the monuments and churches were built with travertines.

They have resisted the passing of time and still retain their elegance and majesty today. Nowadays travertine is widely used in commercial spaces, work centres and residential areas because of their suitability for paving and floors and wall coverings. It is also becoming increasingly popular for use in bathrooms.

Levantina sells a travertine of the highest quality and with the best aesthetic properties

□ Onyx

Onyx is the most precious of the natural stone range. It's incredible beauty and translucency can be cleverly used to create the WOW factor inside private and commercial areas.



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□ Porcelain Panels

These large panels are highly versatile, made from entirely natural materials. Very thin, lightweight and durable. Commonly used for wall lining, floors, kitchen and vanity tops. They can also be used for other applications such as exterior cladding and joinery work. Because they are light and thin they are ideal for refurbishment projects.

□ Ceramics

Ceramic products like floor, wall and roofing tile, cement, brick, gypsum, sewer pipe, and glass are a major part of the multi-billion dollar construction industry. ... Ceramic tile is used in applications such as flooring, walls, countertops, and fireplaces.

□ Pebbles

The pebbles act as «filters» for the roof drains. Leaves, sticks and other debris get caught in the pebbles and do not reach the drains, where they can collect and block the drain. This alone can save a building from substantial water damage due to clogged roof drains.

Here, you can pursue our marble and granite types, and alternatively, you can also visit our showroom for samples.

STONE SOURCING

ARAB STONE TRADING Est. team of specialists wander the world in search of purest and most refined marble and granite sources, in addition to participating in top-notch worldwide marble exhibitions. Throughout the years, we have managed to establish solid ties with reputable providers of original raw material who continue to supply us with the best there is. Rest assured that our professionals will go to extra mile to eyewitness the marble extraction processes from mountainous areas around the globe, thus bringing you the best stone Mother Nature has to offer.



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MANUFACTURING FACILITY

- Water Jet Cutting Machine (4 nos.)
- Marble & Granite Bridge Cutting Machine (11 nos.)
- Contouring Machine CNC (2 nos.)
- Floor Polishing Machine (15 nos.)
- Slab Filling Machine (2 nos.)
- Polishing Machine (6 nos.)
- Stone Lathe Machine (2 nos.)
- Stone Spitting Machine (2 nos.)
- Block Cutting Machine (1 no.)
- Mosaic Tile Producing Machine (1 no.)
- Stone Slitting Machine (1 no.)
- Tumbling Machine (1 no.)
- Mixer Machine (1 no.)



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Machinery used in sites:

- Grinding and Polishing Machine XY62-K (1 no.)
- Grinding and Polishing Machine XY-T1) 1 no.)
- Grinding and Polishing Machine XY38-K (1 no.)
- Normal Floor Polishing Machine (9 nos.)
- Grinding and Polishing Machine - KROMA (1 no.)
- Grinding and Polishing Machine - LEVY GHETOR (1 no.)
- Grinding and Polishing Machine - MINI ELLI (1 no.)
- Manual Fleming Machine (1 no.)
- Sand Blast Machine (1 no.)

#Water Jet Cutting Machine





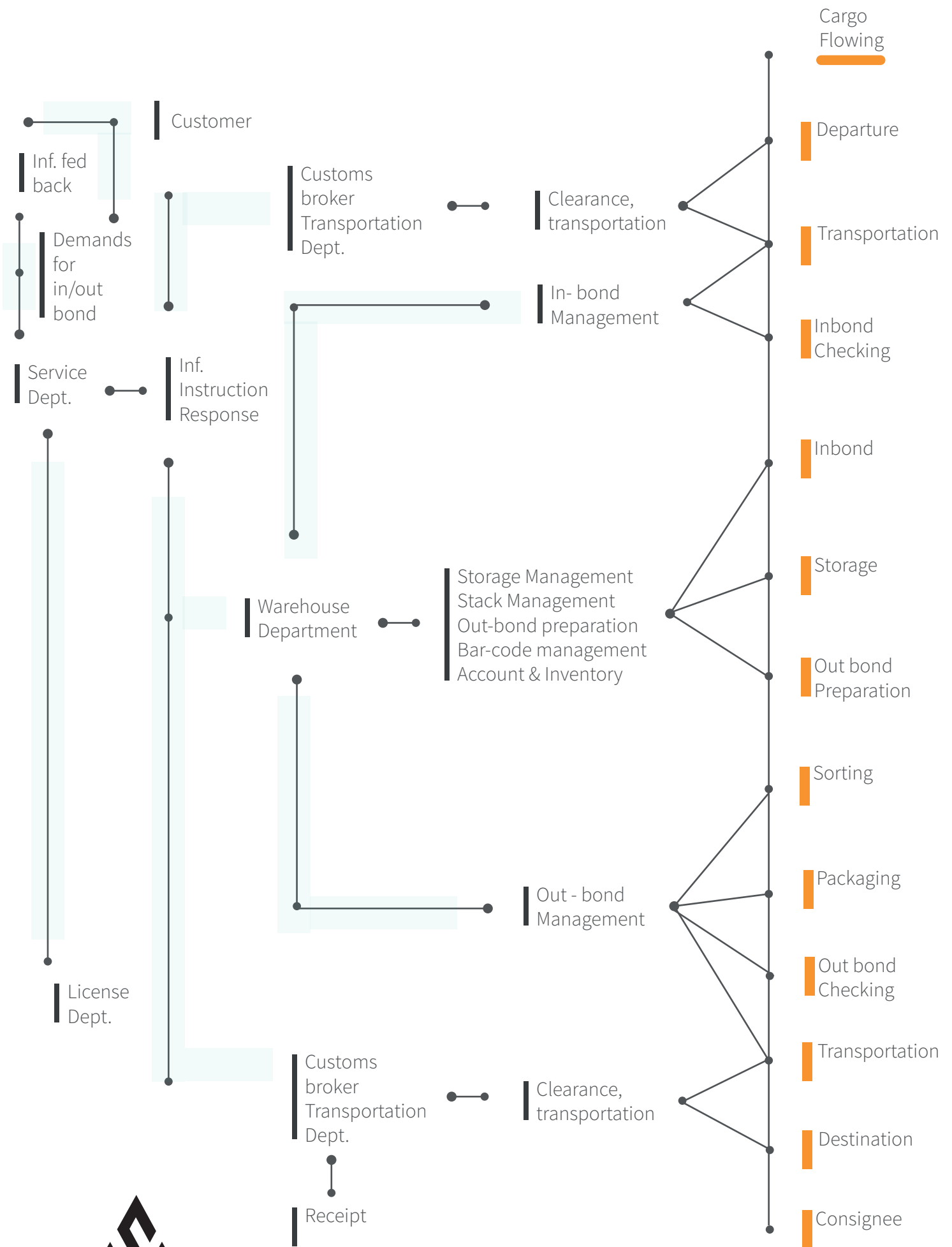








DELIVERY & LOGISTICS





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TEAM (INSTALLATION)

Installation of marble and granite stonework or tile will be carried out by our team of experienced craftsmen.

One of our teams of expert stonemasons and fitters will undertake the making of full size working templates, providing you with any advice you may need, and then completing the installation at a time that fits with the rest of your project.

However, if your fitters have experience with stone, we are happy to supply them with precision-cut, hand-finished pieces that they can fit as part of their contract.





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PROJECTS

PROJECTS COMPLETED						
S/N	Project Name	Main Contractor	Consultant Client	Approximate Quantity (M2)	Scope Of Contract	Apprx. Contract Sum (Aed)
1	Skygardens Tower Dubai	Arabtec Contracting Co.	WS Atkins MAF Greater Union	35,000	Supply & Fix	21,000,000
2	World Trade Centre Residence Dubai	Dubai Contracting Company DCC	WTC Dubai	12,000	Supply & Fix	6,500,000
3	Dusit Hotel Tower Dubai Marina	Al Ahamadiah Contracting	Dusit Thani Group	13,250	Supply & Fix	7,000,000
4	Gold Souk Dubai Mall	Al Ahamadiah Contracting	Emaar Group	28,000	Supply & Fix	22,000,000
5	Shoreline Apartments Palm Jumeirah Dubai	Depa Interiors	Nakheel Group	18,500	Supply & Fix	15,000,000
6	Grand Hyatt Hotel Dubai	Ssang Yong Contracting	Hyatt Residence	23,500	Supply & Fix	12,000,000
7	Dubai Marina mall Hotel & Apartments Dubai Marina	LCL Interiors LLC	Emaar Group	37,000	Supply & Fix	22,000,000
8	Al Fattan Currency House Dubai	Al Fattan Engineering LLC	Al Fattan properties	20,000	Supply & Fix	15,000,000
9	UAE University, New Campus Al Ain	Oger - Abu Dhabi	Abu Dhabi University	11,500	Supply & Fix	6,500,000
11	Millennium Hotel Abu Dhabi	Wrenn Associates	Millennium Hotel Groups	11,350	Supply & Fix	6,500,000
12	Amiri Flight Abu Dhabi Airport	Emirates Belbadi	Abudhabi Aviation	11,000	Supply & Fix	6,000,000
13	IT Colleage Al Ain	Daewoo Engineering & Construction	Abu Dhabi University	10,950	Supply & Fix	5,680,000
14	Al Ain Mall Al Ain	Al Faraa General Contracting	Khatib & Alami	16,000	Supply & Fix	7,000,000
15	St Regis Resort Saadiyat Island Abu Dhabi	Habtour Leighton Murray & Roberts JV	Mirage Mille	23,000	Supply & Fix	12,000,000
16	Al Ain Big Mosque Al Ain	Al Faraa General Contracting	Khatib & Alami	15,000	Supply & Fix	9,000,000
17	Guardian Tower Abu Dhabi	Dubai Contracting Company DCC	APG	9,000	Supply & Fix	5,500,000
18	Adnic Abu Dhabi Commercial Properties Tower	Dubai Contracting Company DCC	APG	9,000	Supply & Fix	5,000,000
19	Oberoi Hotel & Office Building Business Bay Dubai	Jasco International & Al Naboodah Contracting	DSA Consultants	18,000	Supply & Fix	9,000,000
20	Crown Plaza Hotel Refurbishment Deira Dubai	Jasco International	WA International	15,000	Supply & Fix	6,000,000
22	Oasis Hospital Al Ain	Sisk Contracting	Aurecon	4,000	Supply & Fix	2,000,000
23	Rixos Hotel Palm Jumeirah Dubai	AHK International	DSA Consultants	9,800	Supply & Fix	6,000,000
26	Rafal Tower Riyadh Ksa	Dubai Contracting Company DCC	WA International	15,000	Supply & Fix	12,100,000
27	Sheraton Sheikh Zayed Road Burj Al Salam	Dubai Contracting Company DCC	LWD International	30,000	Supply & Fix	24,000,000
28	Marriot Hotel Nilona Tower Dubai Healthcare	Al Rostomani Pegel	WA International	12,500	Supply & Fix	8,300,000
29	Dubai Mixed Use Development Sofitel Hotel	ALEC - Al Jabar L.E.G.T, Engineering LLC	KEO International	19,000	Supply & Fix	7,000,000
30	Al Ain Rotana Hotel Chalets Extension Al Ain	Al Fara'a General Contracting	Cracknell	6,500	Supply & Fix	2,000,000

31	Four seasons hotel - jumeirah Jumeirah Dubai	Khansaheb Civil Engineering LLC	Hyder Consulting Middle East Ltd	18,000	Supply & Fix	13,000,000
32	Millennium Hotel Fujairah	Al Mandaloon Decor Factory LLC	ACG - Architectural Cosuiting Group	2,300	Supply & Fix	1,500,000
33	Private Villa for Mr. Behrouz Javaheri Emirates Hills Dubai	Evan Lim Penta	Saba Real Estate	3,250	Supply & Fix	15,000,000
34	Steigenburger hotel- Business Bay	Arch Group	Abdul Salam Al Rafi Group	7,000	Supply & Fix	4,500,000
35	Renovation of Sheraton Doha Hotel & Resort	Urbacon Trading & Contracting (UCC Qatar)	Al Sadd Engineering & Consultant	6,200	Supply & Fix	6,000,000
36	Millennium Golf Resort Al Ain	Emirates Development industrial Co. Ltd	ACG - Architectural Consulting Group	7,000	Supply & Fix	3,500,000
37	Supreme Council Abu Dhabi	Ghantoot Group	EWAN Consultant	25,000	Supply & Fix	15,000,000
38	Adnoc Head Quarter Abu Dhabi	ALEC - Al Jabar L.E.G.T, Engineering LLC	ADNOC	13,500	Supply & Fix	9,500,000
39	Doha Festival City Qatar	ALEC - Al Jabar L.E.G.T, Engineering LLC	Bawabat Al Shamal Real Estate Company WLL	55,000	Fixing only	20,000,000
40	Bvlgari SPA Dubai	ALEC - Al Jabar L.E.G.T, Engineering LLC	MERAAS	3,200	Supply & Fix	1,669,888
41	Al Fareed Tower Dubai	Dubai Contracting Company DCC	Lwd International	4,350	Supply & Fix	3,500,000
42	Four Seasons Hotel DIFC	Dubai Contracting Company DCC	Lwd International	3,500	Supply & Fix	2,500,000
43	Al Nassim Hotel Jumeirah MJR4 Dubai	Al Futtaim Carrillion	Mirage Leisure Development	45,000	Supply & Fix	22,000,000
44	Dubai Marina Mall Hotel & Apartments	ALEC - Al Jabar L.E.G.T, Engineering LLC	Emaar Group	3,700	Supply & Fix	1,500,000
45	Me'aisem City Center	Brookfield Multiplex	Majid Al Futtaim	7,000	Supply & Fix	25,00,000
46	JLT Tower	Brookfield Multiplex	DMCC	9,000	Supply & Fix	3,000,000
47	Al Maryah Central Project	Brookfield Multiplex	Gulf Related		Supply & Fix	20,000,000
48	Lapita Dubai Parks Hotel 1	Brookfield Multiplex	Dubai Parks & Resorts		Supply & Fix	19,800,000
49	Cesar's Palace Hotel	ALEC - Al Jabar L.E.G.T, Engineering LLC	MERAAS		Supply & Fix	7,000,000
50	Fairmont Hotel Serviced Apartments	Arabtec Construction (L.L.C)	National Investment Corporation		Supply & Fix	16,000,000
51	Al Maktoum Airport - Passenger Terminal Building	ALEC - Al Jabar L.E.G.T, Engineering LLC	DAR - Dar Al - Handasah Shari & Partners		Supply & Fix	4,500,000
52	ALAIN AIRPORT(VVIP)	Pauling Middle East	DAR - Dar Al - Handasah Shari & Partners		Supply & Fix	3,300,000
53	SCHOOL OF RESEARCH SCIENCE-Pre Function Area	Al Qutb Building Contracting,Dubai	EMKAAN ARCHITECTURE AND ENGINEERING		Supply & Fix	1,840,000



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#Work
@Grand Hyatt, Dubai



#Work
@Four Seasons Resort Dubai, Jumeirah Beach



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@Mosque in Al Ain





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@Manara Mosque, Dubai



#Work
@Grand Sheraton, Burj Al Salam, Dubai



#Work
@Oberoi Hotel, Business Bay, Dubai



#Work
@Burj Rafal - Riyadh



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@Sheraton Doha, Qatar



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@Sofitel Hotel, Dubai



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@Al Fattan Tower, Dubai



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@Currency House DIFC, Dubai



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@Gold Souk, Dubai Mall



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@Supreme Council, Abu Dhabi



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@Burj Rafali, Riyadh, Saudi Arabia

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@Millennium Hotel, Fujairah



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@Rixos Hotel, Palm Jumeirah Dubai



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@ Adnoc Headquarters , Abu Dhabi

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@Dusit Marina, Dubai



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@O 14 Tower, Dubai





#Work
@Travertino cladding for villas in Saudi Arabia





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@Hard landscape for villas in Saudi Arabia



